

Langley , Phillip

Head of Network Development, FCA - North America

Phillip Langley is Head of Network Development, FCA - North America. He was named to the position in August 2019. In this role, he is responsible for ensuring the dealer network operates at the highest possible level to generate optimal sales volumes for Alfa Romeo, Chrysler, Dodge, FIAT, Jeep®, Ram, Mopar and SRT vehicles and products. Previously, Langley spent three years as head of U.S. Dealer Network Operations and has been with the company for more than 36 years.

His work and academic background include:

- 2019 - current, Head of Network Development, FCA - North America
- 2016, Head of U.S. Dealer Network Operations, FCA - North America
- 2016, Southeast Business Center Director, FCA US LLC
- 2008, Mid-Atlantic Business Center Director, Chrysler LLC
- 2007, Sales Operations - Southeast Business Center, Chrysler LLC
- 2005, Retail Sales Promo Manager - Southeast Business Center, Chrysler LLC, DaimlerChrysler
- 2003, Zone Manager - Phoenix , Chrysler LLC, DaimlerChrysler
- 2001, Marketing Analysis and Programs, Chrysler LLC, DaimlerChrysler
- 2000, Assistant Zone Manager - St. Louis, Chrysler LLC, DaimlerChrysler
- 1998, Performance Institute - Five Star Manager - Auburn Hills, Chrysler LLC/DaimlerChrysler
- 1997, Field Operations Manager - Philadelphia Zone, Chrysler Corp.
- 1984-1993, Various positions of increasing responsibility in Memphis Zone, Chrysler Corp.
- 1984, Administrative Trainee - Sales & Marketing in Memphis Zone, Chrysler Corp.

Langley holds a bachelor's degree in business administration from the University of Tennessee (1982) in Knoxville, Tennessee.

He was born in Vernon, Alabama.

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