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FCA Reports First-quarter 2022 U.S. Sales

- U.S. total sales decline 14%; retail sales down 13%
- Jeep® brand retail sales even versus the previous first quarter
- Jeep Grand Cherokee notches its best-ever Q1 total and retail sales, with total sales up 36% and retail sales up 44%
- Total U.S. sales for the Jeep Compass rise 22%, and retail sales increase 23% versus the previous first quarter
- Ram brand records its best Q1 retail sales year ever for the ProMaster van, up 27% versus the previous first quarter
- Total commercial shipments in Q1 rise 13% versus same quarter last year

April 1, 2022, Auburn Hills, Mich. - FCA US LLC had sales of 405,221 vehicles in the first quarter. Overall, total U.S. and retail sales for the first quarter declined 14% and 13% respectively, outperforming the industry.

“Despite being impacted by the existing supply chain constraints facing our industry, we continue to see strong demand for our vehicles,” said U.S. Head of Sales Jeff Kommor. “Our dealer network continues to demonstrate great flexibility as we balance and prioritize these demands in offsetting market conditions.

Jeep® brand retail sales were even versus same quarter last year. Jeep Grand Cherokee notched its best-ever Q1 total and retail sales, with total sales up 36% and retail sales up 44%. Total U.S. sales for the Jeep Compass rose 22% while retail sales increased 23% year over year.

The Jeep Wrangler 4xe, the best-selling plug-in vehicle in the U.S, accounted for 8,346 (18%) of total Jeep Wrangler sales. Pacifica Hybrid accounted for 4,164 (16%) of total Chrysler Pacifica sales.

Ram brand recorded its best Q1 retail sales year ever for the ProMaster van, with sales up 27% versus the previous first quarter. The brand’s total commercial shipments are up a combined 7% versus the previous first quarter.

The 2022 Chrysler Pacifica earned a [TOP SAFETY PICK+](#) rating from the Insurance Institute for Highway Safety (IIHS) for 2022.

The Jeep Wrangler 4xe was named [Best 4x4](#) in the 2022 Women’s World Car of the Year Awards.

The 2022 Ram 1500 Crew Cab earned the [TOP SAFETY PICK](#) rating (when equipped with optional front crash prevention and specific headlights) from the Insurance Institute for Highway Safety (IIHS) for 2022.

Alfa Romeo, Chrysler, Jeep brand and Ram vehicles earned [Car and Driver Editors’ Choice Awards](#) this past February.

See the attached table for the breakdown of brand and nameplate sales.

FCA US LLC

FCA US LLC is a North American automaker based in Auburn Hills, Michigan. It designs, manufactures, and sells or distributes vehicles under the Chrysler, Dodge, Jeep, Ram, FIAT and Alfa Romeo brands, as well as the SRT performance designation. The Company also distributes Mopar and Alfa Romeo parts and accessories. FCA US LLC

is a subsidiary of Stellantis N.V. For the methodology of determining FCA US LLC monthly sales click here.

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