## Chrysler LLC Announces Overall September 2007 U.S. Sales Down 5 Percent, With Retail Up and Fleet Down as Planned

- Chrysler brand car sales rise 10 percent over September 2006 led by Sebring Sedan and Convertible
- Jeep ${ }_{\circledR}$ brand sales down 11 percent year-over-year with retail up and fleet down, driven by planned fleet reductions
- Jeep Wrangler sales increased 71 percent versus last year
- Dodge brand sales up 5 percent from the same period last year, driven by Ram Pickup and Nitro
- Dealer inventory down 15 percent or 82,000 units versus September 2006

October 1, 2007, Auburn Hills, Mich. -
Chrysler LLC reported U.S. sales for September 2007 of 159,799 units; down 5 percent compared to September 2006 with 168,888 units sold. All sales figures are reported as unadjusted.
"With the overall industry down versus September 2006, Chrysler retail sales remain strong," said Darryl Jackson, Vice President - U.S. Sales. "Our fleet sales continue to trend down more than 20 percent driving the overall sales decrease for the month. This is directly in line with our plan to reduce daily rental fleet during the second half of the year."

Chrysler brand car sales were led by Sebring Sedan which posted sales of 4,418 units and Sebring Convertible which finished the month with sales of 1,639 units. Chrysler Aspen sales rose 8 percent versus August 2007 with 3,875 units.

Jeep $_{\circledR}$ brand sales were down 11 percent year-over-year with retail sales up and fleet down driven by planned fleet reductions, while Wrangler posted gains. Jeep Wrangler and Wrangler Unlimited posted sales of 8,605 units, up 71 percent versus September 2006.

Dodge brand sales increased 5 percent over last year led by Dodge Ram which posted a gain of 20 percent. The allnew Dodge Nitro was up 2 percent over August 2007.
"Our sell down on 2007 models is going very well and in October we will continue to offer aggressive lease and retail payments for our customers," said Michael Keegan, Vice President - Volume Planning and Sales Operations. "We will extend the $0 \%$ APR offering for 60 months on more 2007 models through the end of the month."

Chrysler finished the month with 450,733 units of inventory, or a 71 -day supply. Inventory is down by 15 percent compared to September 2006 when it was at 533,220 units.

Chrysler LLC U.S. Sales Summary Thru September 2007

|  | Month Sales |  | DR \% | Vol \% | Sales CYTD |  | DR \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Model | Curr Yr | $\underline{\mathrm{Pr} \mathrm{Yr}}$ | Change | Change | Curr Yr | $\underline{\mathrm{Pr} \mathrm{Yr}}$ | Change |
| Sebring | 6,057 | 1,664 | 279\% | 264\% | 68,277 | 46,726 | 46\% |
| 300 | 9,231 | 10,632 | -10\% | -13\% | 90,251 | 106,107 | -15\% |


| Crossfire | 501 | 1,431 | -64\% | -65\% | 8,290 | 7,381 | 12\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| PT Cruiser | 6,140 | 10,675 | -40\% | -42\% | 77,383 | 106,114 | -27\% |
| Aspen | 3,875 | 734 | 449\% | 428\% | 22,468 | 734 | 2961\% |
| Pacifica | 4,183 | 7,446 | -42\% | -44\% | 42,874 | 60,885 | -30\% |
| Town \& Country | 8,681 | 14,629 | -38\% | -41\% | 99,134 | 127,053 | -22\% |
| CHRYSLER BRAND | 38,668 | 47,211 | -15\% | -18\% | 408,677 | 455,000 | -10\% |
| Compass | 2,852 | 3,680 | -19\% | -23\% | 31,273 | 6,448 | 385\% |
| Patriot | 4,245 | 0 | 0\% | 0\% | 27,612 | 0 | 0\% |
| Wrangler | 8,605 | 5,032 | 78\% | 71\% | 92,549 | 54,234 | 71\% |
| Liberty | 6,830 | 12,367 | -43\% | -45\% | 68,865 | 103,214 | -33\% |
| Grand Cherokee | 10,419 | 11,034 | -2\% | -6\% | 93,246 | 109,158 | -15\% |
| Commander | 4,509 | 9,780 | -52\% | -54\% | 50,124 | 64,829 | -23\% |
| JEEP BRAND | 37,460 | 41,893 | -7\% | -11\% | 363,669 | 337,883 | 8\% |
| Caliber | 6,348 | 8,243 | -20\% | -23\% | 80,352 | 68,001 | 18\% |
| Avenger | 8,318 | 0 | 0\% | 0\% | 59,148 | 0 | 0\% |
| Charger | 9,265 | 10,228 | -6\% | -9\% | 89,490 | 87,768 | 2\% |
| Viper | 24 | 110 | -77\% | -78\% | 348 | 1,113 | -69\% |
| Magnum | 3,628 | 3,668 | 3\% | -1\% | 22,342 | 32,646 | -32\% |
| Dakota | 4,188 | 4,617 | -6\% | -9\% | 41,376 | 61,473 | -33\% |
| Ram P/U | 30,100 | 25,081 | 25\% | 20\% | 276,978 | 275,225 | 1\% |
| Caravan | 10,417 | 18,493 | -41\% | -44\% | 130,472 | 170,351 | -23\% |
| Durango | 2,850 | 5,652 | -48\% | -50\% | 37,511 | 53,417 | -30\% |
| Nitro | 7,044 | 966 | 658\% | 629\% | 55,789 | 966 | 5675\% |
| Sprinter | 1,489 | 2,288 | -32\% | -35\% | 11,193 | 16,777 | -33\% |
| DODGE BRAND | 83,671 | 79,784 | 9\% | 5\% | 806,477 | 835,065 | -3\% |
| TOTAL CHRYSLER LLC | 159,799 | 168,888 | -2\% | -5\% | 1,578,823 | 1,627,948 | -3\% |
| TOTAL CAR | 40,053 | 33,716 | 24\% | 19\% | 407,534 | 394,407 | 3\% |
| TOTAL TRUCK | 119,746 | 135,172 | -8\% | -11\% | 1,171,289 | 1,233,541 | -5\% |
| Selling Days | 25 | 26 |  |  | 230 | 230 |  |

